Negotiations MCQ Unit 05: Game Theory

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4.1.1. In backward induction, a likely outcome of a game can be predicted....

Author: Tony Pizur

In backward induction, a likely outcome of a game can be predicted. What can we say about the likely outcome?

Please choose only one answer:

- It will be Pareto optimal.
- It will coincide with the same solution as if the game played out from the beginning.
- It will be Pareto optimal as long as it's the same solution as if the game played out from the beginning.
- It can be only compared with other outcomes to determine Pareto optimality.

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4.1.2. When is the expected value of a bid at a first-price sealed bid auc...

Author: Tony Pizur

When is the expected value of a bid at a first-price sealed bid auction zero?

Please choose only one answer:

- When the bidder bids the value of the piece and the probability of winning is 100 percent.
- When the bidder bids the value of the piece and the probability of winning is 0 percent.
- When the bidder bids the value of the piece and the probability of winning is 50 percent.
- All of the above because the probability doesn't matter.

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4.1.3. Consider the duopoly game below. Each player can either take a cupc...

Author: Tony Pizur

Consider the duopoly game below. Each player can either take a cupcake off a table or agree to share 10 cupcakes. What is the dominant strategy's outcome?

			P	layer 2	
			Take	Share	
	Player 1	Take	(1,1)	(3,0)	
		Share	(1,1)	(5,5)	

Please choose only one answer:

- Player 1 takes and Player 2 takes.
- Player 1 takes and Player 2 shares.
- Player 1 shares and Player 2 takes.
- Player 1 shares and Player 2 shares.

Check the answer of this question online at QuizOver.com:

Question: Consider the duopoly game below. Each player Tony Pizur @Regis Math

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4.1.4. Consider the duopoly game below. Each player can either take a cupc...

Author: Tony Pizur

Consider the duopoly game below. Each player can either take a cupcake off a table or agree to share 10 cupcakes. What is the Pareto optimal outcome?

			Pl	Player 2		
			Take	Share		
	Player 1	Take	(1,1)	(3,0)		
		Share	(1,1) (3,0)	(3,0) (5,5)		

Please choose only one answer:

- Player 1 takes and Player 2 takes.
- Player 1 takes and Player 2 shares.
- Player 1 shares and Player 2 takes.
- Player 1 shares and Player 2 shares.

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Question: Consider the duopoly game below. Each player Tony Pizur @Regis Math

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4.1.5. Consider the game below. Given that p is the probability that Playe...

Author: Tony Pizur

Consider the game below. Given that p is the probability that Player 1 will choose N and Player 2 will choose Y, which of the following is a pure strategy Nash equilibrium?

		Play		
		Υ	Z	
Player 1	N	(1,5)	(0,0)	
	M	(0,0)	(5,1)	

Please choose only one answer:

- p = 0 & q = 0
- p = 1 & q = 0
- p = 0 & q = 1
- p = 0.5 & q = 0.5

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4.1.6. Consider the game below. Given that p is the probability that Playe...

Author: Tony Pizur

Consider the game below. Given that p is the probability that Player 1 will choose N and Player 2 will choose Y, which of the following is a mixed strategy Nash equilibrium?

		Play		
		Υ	Z	
Player 1	N	(1,5)	(0,0)	
	M	(0,0)	(5,1)	

Please choose only one answer:

- p = (1/6) & q = (1/6)
- p = (1/6) & q = (5/6)
- p = (5/6) & q = (1/6)
- There is no mixed strategy Nash equilibrium.

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4.1.7. Consider the game below. Given that p is the probability that Playe...

Author: Tony Pizur

Consider the game below. Given that p is the probability that Player 1 will choose N and Player 2 will choose Y, which of the following is a pure/mixed strategy Nash equilibrium?

		Play		
		Υ	Z	
Player 1	N	(1,5)	(0,0)	
	M	(0,0)	(5,1)	

Please choose only one answer:

- p = (1/6) & q = (1/6)
- p = 1 & 0 < q < 1
- 0
- There is no pure/mixed strategy Nash equilibrium.

Check the answer of this question online at QuizOver.com:

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4.1.8. Suppose 30 people at an auction are bidding on a piece of land that...

Author: Tony Pizur

Suppose 30 people at an auction are bidding on a piece of land that is known to contain gold deposits. The low bid is \$4 million, the average bid is \$7 million, and the high bid is \$9 million. What is the value of the winner's curse?

Please choose only one answer:

- \$0
- \$2 million
- \$3 million
- \$5 million

Check the answer of this question online at QuizOver.com: Question: Suppose 30 people at an auction are bidding Tony Pizur @Regis Math

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4.1.9. Suppose at an all-pay auction, the low bid is \$4 million, the middl...

Author: Tony Pizur

Suppose at an all-pay auction, the low bid is \$4 million, the middle bid is \$7 million, and the high bid is \$9 million. What is the realized market value to the person selling?

Please choose only one answer:

- \$2 million
- \$9 million
- \$18 million
- The answer cannot be determined from the information given.

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Question: Suppose at an all-pay auction the low bid is Tony Pizur @Regis Math

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4.1.10. Suppose you bid on a Ming vase in a first-price sealed bid auction....

Author: Tony Pizur

Suppose you bid on a Ming vase in a first-price sealed bid auction. You value the vase at \$2 million. Your probability of winning is 20 percent. What is your expected value of bidding \$1.9 million?

Please choose only one answer:

- \$0
- \$20,000
- \$1,900,000
- \$2,000,000

Check the answer of this question online at QuizOver.com:

Question: Suppose you bid on a Ming vase in a first Tony Pizur @Regis Math

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