

Social Psychology Unit 04: Social Influence

Author: Saylor Foundation

Published 2014

Create, Share, and Discover Online Quizzes.

QuizOver.com is an intuitive and powerful online quiz creator. [learn more](#)

Join QuizOver.com



How to Analyze Stocks

By Yasser Ibrahim

1 month ago
12 Responses

© iStock: Thomson Moter



Pre Employment English

By Katharina jennifer N

5 months ago
19 Responses

© iStock: Albin



Lean Startup Quiz

By Yasser Ibrahim

2 months ago
16 Responses

© iStock: Gekwotwe Chua

Powered by QuizOver.com

The Leading Online Quiz & Exam Creator

Create, Share and Discover Quizzes & Exams

<http://www.quizover.com>

Disclaimer

All services and content of QuizOver.com are provided under QuizOver.com terms of use on an "as is" basis, without warranty of any kind, either expressed or implied, including, without limitation, warranties that the provided services and content are free of defects, merchantable, fit for a particular purpose or non-infringing.

The entire risk as to the quality and performance of the provided services and content is with you.

In no event shall QuizOver.com be liable for any damages whatsoever arising out of or in connection with the use or performance of the services.

Should any provided services and content prove defective in any respect, you (not the initial developer, author or any other contributor) assume the cost of any necessary servicing, repair or correction.

This disclaimer of warranty constitutes an essential part of these "terms of use".

No use of any services and content of QuizOver.com is authorized hereunder except under this disclaimer.

The detailed and up to date "terms of use" of QuizOver.com can be found under:

<http://www.QuizOver.com/public/termsOfUse.xhtml>

eBook Content License

Social Psychology. The Saylor Foundation, <http://www.saylor.org/courses/psych301/>

Creative Commons License

Attribution-NonCommercial-NoDerivs 3.0 Unported (CC BY-NC-ND 3.0)

<http://creativecommons.org/licenses/by-nc-nd/3.0/>

You are free to:

Share: copy and redistribute the material in any medium or format

The licensor cannot revoke these freedoms as long as you follow the license terms.

Under the following terms:

Attribution: You must give appropriate credit, provide a link to the license, and indicate if changes were made. You may do so in any reasonable manner, but not in any way that suggests the licensor endorses you or your use.

NonCommercial: You may not use the material for commercial purposes.

NoDerivatives: If you remix, transform, or build upon the material, you may not distribute the modified material.

No additional restrictions: You may not apply legal terms or technological measures that legally restrict others from doing anything the license permits.

Table of Contents

Quiz Permalink: <http://www.quizover.com/question/unit-04-social-influence-by-saylor-foundat-the-psychology-psych>

Author Profile: <http://www.quizover.com/user/profile/saylor.foundation>

1. Unit 04: Social Influence

4. Chapter: Unit 04: Social Influence

1. Unit 04: Social Influence Questions

4.1.1. Conformity can best be described as:

Author: Saylor Foundation

Conformity can best be described as:

Please choose only one answer:

- demanding that others do what you say.
- granting someone's request.
- following an order.
- going along with the crowd.

Check the answer of this question online at QuizOver.com:

Question: [Conformity can best be described as: Saylor Foundat @The Social Quest](#)

Flashcards:

<http://www.quizover.com/flashcards/conformity-can-best-be-described-as-saylor-foundat-the-social-quest?pdf=3044>

Interactive Question:

<http://www.quizover.com/question/conformity-can-best-be-described-as-saylor-foundat-the-social-quest?pdf=3044>

4.1.2. In his classic study on conformity, Asch asked participants to make...

Author: Saylor Foundation

In his classic study on conformity, Asch asked participants to make a series of perceptual judgments after hearing numerous other people say obviously incorrect answers out loud. He was most interested in learning:

Please choose only one answer:

- whether or not the participant would say the correct answer.
- whether or not the participant felt uncomfortable during the study.
- if the participant questioned his or her own ideas of what was correct.
- if the participant would quit the study before it was done.

Check the answer of this question online at QuizOver.com:

Question: [In his classic study on conformity Asch Saylor Foundat @The Social](#)

Flashcards:

<http://www.quizover.com/flashcards/in-his-classic-study-on-conformity-asch-saylor-foundat-the-social?pdf=3044>

Interactive Question:

<http://www.quizover.com/question/in-his-classic-study-on-conformity-asch-saylor-foundat-the-social?pdf=3044>

4.1.3. Milgram found that participants were less likely to obey when:

Author: Saylor Foundation

Milgram found that participants were less likely to obey when:

Please choose only one answer:

- another participant questioned the legitimacy of what was going on in the study.
- the study was conducted in a professional environment at the university.
- the experimenter was dressed like a professional scientist.
- they were unable to see the learner face-to-face.

Check the answer of this question online at QuizOver.com:

Question: [Milgram found that participants were less Saylor Foundat @The Social](#)

Flashcards:

<http://www.quizover.com/flashcards/milgram-found-that-participants-were-less-saylor-foundat-the-social?pdf=3044>

Interactive Question:

<http://www.quizover.com/question/milgram-found-that-participants-were-less-saylor-foundat-the-social?pdf=3044>

4.1.4. Milgram's classic study on obedience used which of the following pa...

Author: Saylor Foundation

Milgram's classic study on obedience used which of the following paradigms in order to test level of obedience?

Please choose only one answer:

- A teacher-learner paradigm in which the teacher was to deliver electric shocks to the learner for answering questions incorrectly
- A conformity paradigm in which other participants embarrassed and humiliated the learner every time he or she gave an incorrect answer
- A two-study ploy in which a person first completed a survey study to assess how obedient he was and then participated in an experiment that evaluated how disobedient he would be
- A bogus pipeline apparatus that was used to lead participants to think Milgram could detect if they were lying about their answers

Check the answer of this question online at QuizOver.com:

Question: [Milgram's classic study on obedience used Saylor Foundat @The Social](#)

Flashcards:

<http://www.quizover.com/flashcards/milgram-s-classic-study-on-obedience-used-saylor-foundat-the-social?pdf=3044>

Interactive Question:

<http://www.quizover.com/question/milgram-s-classic-study-on-obedience-used-saylor-foundat-the-social?pdf=3044>

4.1.5. Research on helping behavior suggests that people tend to help people:

Author: Saylor Foundation

Research on helping behavior suggests that people tend to help people:

Please choose only one answer:

- who are perceived as physically attractive.
- who seem to deserve blame for their situation.
- even when they are in a hurry.
- if they are intrinsically religious.

Check the answer of this question online at QuizOver.com:

Question: [Research on helping behavior suggests that Saylor Foundat @The Social](#)

Flashcards:

<http://www.quizover.com/flashcards/research-on-helping-behavior-suggests-that-saylor-foundat-the-social?pdf=3044>

Interactive Question:

<http://www.quizover.com/question/research-on-helping-behavior-suggests-that-saylor-foundat-the-social?pdf=3044>

4.1.6. The concept of diffusion of responsibility means that:

Author: Saylor Foundation

The concept of diffusion of responsibility means that:

Please choose only one answer:

- if a person is in a hurry, he or she is less likely to help someone else in an emergency.
- unless a person feels responsible for helping, they never intervene.
- for some reason bystanders tend to divide the responsibility for helping in an emergency equally amongst all of the witnesses.
- the person who is standing closest to someone in need is the most responsible for helping in an emergency.

Check the answer of this question online at QuizOver.com:

Question: [The concept of diffusion of responsibility Saylor Foundat Social](#)

Flashcards:

<http://www.quizover.com/flashcards/the-concept-of-diffusion-of-responsibility-saylor-foundat-social?pdf=3044>

Interactive Question:

<http://www.quizover.com/question/the-concept-of-diffusion-of-responsibility-saylor-foundat-social?pdf=3044>

4.1.7. The primary conclusion from Zimbardo's prison study was that:

Author: Saylor Foundation

The primary conclusion from Zimbardo's prison study was that:

Please choose only one answer:

- people resist feeling degraded in simulated prison environments.
- powerful situations tend to overwhelm individual personalities.
- guards in simulated prisons were able to resist humiliating prisoners.
- simulated prisons do not evoke any of the same behaviors that real prisons do.

Check the answer of this question online at QuizOver.com:

Question: [The primary conclusion from Zimbardo's Saylor Foundat Social Quest](#)

Flashcards:

<http://www.quizover.com/flashcards/the-primary-conclusion-from-zimbardo-s-saylor-foundat-social-quest?pdf=3044>

Interactive Question:

<http://www.quizover.com/question/the-primary-conclusion-from-zimbardo-s-saylor-foundat-social-quest?pdf=3044>

4.1.8. Which of the following examples best reflects normative social infl...

Author: Saylor Foundation

Which of the following examples best reflects normative social influence?

Please choose only one answer:

- An adolescent girl wears cowboy boots with a dress because all of her friends are doing the same thing
- A child learns to ride a scooter because he wants to be able to travel to a friend's house faster
- A toddler wears the flowered shirt her mother bought for her because she likes to look at the design
- An adolescent boy buys a new iPod so that he has enough storage room to hold all of his music files

Check the answer of this question online at QuizOver.com:

Question: [Which of the following examples best Saylor Foundat Social Psychology](#)

Flashcards:

<http://www.quizover.com/flashcards/which-of-the-following-examples-best-saylor-foundat-social-psychology?pdf=3044>

Interactive Question:

<http://www.quizover.com/question/which-of-the-following-examples-best-saylor-foundat-social-psychology?pdf=3044>