

# Unit 02: The Self and Person Perception

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## 1. Unit 02: The Self and Person Perception

## 4. Chapter: Unit 02: The Self and Person Perception

### 1. Unit 02: The Self and Person Perception Questions

#### 4.1.1. A self-schema:

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A self-schema:

Please choose only one answer:

- helps a person sift through information encountered during the day that may be relevant to the self.
- is exactly the same as the self-concept.
- appears to be genetically determined.
- does not typically include information related to gender.

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#### 4.1.2. A woman compares her ideal self to her actual self and finds that t...

Author: Saylor Foundation

A woman compares her ideal self to her actual self and finds that the two do not match well. She feels disappointed and sad. This is an example of:

Please choose only one answer:

- self-handicapping.
- self-discrepancy.
- how emotions are kept separate from the self-concept.
- self-serving bias.

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#### 4.1.3. All of the following examples depict useful nonverbal cues in socia...

Author: Saylor Foundation

All of the following examples depict useful nonverbal cues in social situations EXCEPT:

Please choose only one answer:

- the amount of eye contact an employee makes when talking to a supervisor.
- a witness to a crime who is fidgeting nervously by wringing his or her hands while on the stand.
- the actual words a person uses when greeting a stranger.
- a job candidate who taps his or her feet throughout an interview.

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#### 4.1.4. An increase in self-awareness tends to lead people to:

Author: Saylor Foundation

An increase in self-awareness tends to lead people to:

Please choose only one answer:

- reduce cognitive dissonance.
- act in ways that violate social norms.
- discount the role of social norms in determining behavior.
- act in accordance with their values.

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#### 4.1.5. The Fundamental Attribution Error is the tendency people have to:

Author: Saylor Foundation

The Fundamental Attribution Error is the tendency people have to:

Please choose only one answer:

- attribute other people's behavior to situational (external) causes without considering potential dispositional (internal) influences.
- always make biased attributions.
- attribute their own behaviors to whatever influence seems the most flattering.
- attribute other people's behavior to dispositional (internal) influences without considering possible situational (external) causes.

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#### 4.1.6. The self-concept differs from self-esteem in that the former:

Author: Saylor Foundation

The self-concept differs from self-esteem in that the former:

Please choose only one answer:

- includes evaluations of self-worth.
- defines how much a person likes him or herself.
- does not include evaluations of self-worth.
- is affected by others, such as parents, whereas the second is not.

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#### 4.1.7. Which of the following examples best illustrates a downward social ...

Author: Saylor Foundation

Which of the following examples best illustrates a downward social comparison?

Please choose only one answer:

- When an actress who does not get a part in a play compares her performance with the superior performance of an actress who was chosen for the play
- When a student compares her perfect math test score to the failing score of a friend who is known to struggle with math
- When one twin compares his fingerprints to his brother's to find out if they are identical
- When an older boy compares his height to a younger girl to see if he is taller

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#### 4.1.8. Which of the following examples best illustrates self-handicapping?

Author: Saylor Foundation

Which of the following examples best illustrates self-handicapping?

Please choose only one answer:

- Right before her race, Jenna told her coach that she didn't sleep well the night before so that she had a plausible excuse for not running very fast.
- Robert told his friends that he thought the calculus test was easy, only after finding out that he did well on it.
- After the film she made was praised in the school newspaper, Katrina decided that her hard work was worth the effort.
- Anthony cheated on a history test because he did not study very much, and the test was worth a large portion of his grade.

Check the answer of this question online at QuizOver.com:

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